



Leandro Oliveira Duarte

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WORK EXPERIENCE

AI Engineer

*Mimo**, All-in-One Financial Management Platform, Full-time

Stockholm, Sweden
February 2026 - Present

Role: Building AI workflows and automation solutions for accounting delivery at Series A fintech startup (€18M in 2024, €8.5M in 2025). 30-person team across Stockholm and London.

Technologies: Go, Node.js, Python. Designing and shipping end-to-end AI automations for client accounting processes.

Product Founder

*Ithaca**, Legal Tech AI Startup

Stockholm, Sweden
May 2025 - December 2025

Product: Legal platform using LLMs and agentic workflows for document editing, db search, and legal tasks automation.

Programme: Selected for EIT Digital Venture Incubation Programme, validating product-market fit and scaling strategy.

Member of Technical Staff

*Sonant AI**, AI Receptionists for Insurance, Full-time

Lisbon, San Francisco & Hybrid
May 2024 - April 2025

Role: Second engineer, 5th team member (3 founders). Full codebase ownership: Python backend, FastAPI, LLM logic, TTS/STT, insurance system integrations, agent workflows. Client meetings, deal closing, support.

Silicon Valley: Company raised ~5M led by Pear VC. Relocated to California (Feb-Mar 2025): lived at Stanford campus, worked from Pear VC office in San Francisco. Intensive startup phase. Left May 2025 to complete KTH courses; team scaled to 10 people.

Reference: CTO Diogo Bragança: diogo@sonant.ai

Data Scientist

*BI4ALL**, AI and Data Science department, Full-time

Lisbon, Portugal
October 2022 - April 2024

Projects: ML models predicting student dropout at major Portuguese universities; GenAI chatbots with RAG solutions for enterprise clients; Computer vision for supermarket checkout automation.

Technologies: Python, SQL, Oracle, Microsoft Azure, Databricks, PySpark, Visual Studio Code, Git.

Podcast Founder and Producer

*Tenho Média Pa'Ísto - Youtube Channel**

April 2021 - December 2023

Impact: Leading educational platform in Portugal guiding youth on academics and careers. 600k+ YouTube views and 70k+ TikTok followers.

Operations: Led 5-person team. Coordinated guest interactions, PR, social media strategies, scriptwriting, and video production.

Startup Founder

Hash Game Store, Web3 Gaming Startup

Lisbon, Portugal
January 2022 - June 2023

Product: Decentralized videogame retail platform enabling NFT-based game resale. *Whitepaper**; *Pitch Deck**; *MVP Demo**.

Milestones: Blockchain article with Bynd-Venture Capital. Alpha Startup at Web Summit 2022*. Draper University Silicon Valley program.

Operations: Pitch presentations, VC negotiations, team management, business development, blockchain and web development.

Innovation Department Member

*JUNITEC**, Instituto Superior Técnico junior enterprise

Lisbon, Portugal
September 2021 - May 2023

Role: Innovation Department work bridging academia and industry. Immersed in Lisbon's startup ecosystem with mentorship from industry leaders.

Recognition: Best Junior Enterprise in Europe (2023). Best Project, Most Innovative, Most Socially Responsible, Junior Enterprise of the Year (2022).

Business Founder

*Centro de Explicações Online**

August 2020 - September 2021

Growth: Co-founded online tutoring platform during COVID-19. Scaled to 20+ tutors serving 100+ students across Portugal.

Exit: Business acquired within one year. Now operating as Portal da Sabedoria*.

Sales Team Member

*AISEEC** in Portugal

Lisbon, Portugal
January 2020 - August 2020

Role: Led volunteer sales initiatives, matching students with global opportunities aligned with UN SDGs.

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Sales Person

Hotel Cristal, Mariparque Water Park

Leiria, Portugal
Summers 2016, 2017, 2018, 2019

Role: Sold water park activities in dynamic high-volume environment. Developed sales and communication skills.

Sales Person

Family Business, Weekend and Summer Work

Leiria, Portugal
Age 8 - 2021

Role: Worked Friday nights through Sundays selling fruits and vegetables. Cultivated work ethic, responsibility, and resilience from childhood through bachelor years.

FORMAL EDUCATION

Double Degree Master's in Data Science

EIT Digital Master School*, Minor in Innovation & Entrepreneurship

Stockholm, Sweden & Madrid, Spain

August 2024 - Present

KTH Royal Institute of Technology: First year focused on Deep Learning, Machine Learning, Data Mining. **GPA: 4.6/5.** Kickoff at University of Latvia, Riga.

Universidad Politécnica de Madrid: Second year specialization in Infrastructures for Large Scale Data Management and Analysis. **GPA: 8.8/10.** Key courses: Cloud Computing, Big Data, Massive Parallel ML, Knowledge Graphs.

University of Glasgow: Summer School* on Generative AI for Startups and Scale Ups (August 2025).

Bachelor in Applied Mathematics and Computation

Instituto Superior Técnico, Lisbon University; GPA: 15/20

Lisbon, Portugal

September 2019 - June 2023

Key Courses: Probability & Statistics: 18, Computational Mathematics: 18, Complex Analysis & Differential Equations: 17

Programme Insights: Intensive academic degree in complex mathematical theory and computation. Graduated while engaging in various extracurricular and professional experiences.

International Software Development Programme

42 Network School* - Lisbon campus*

Lisbon, Portugal

September 2021 - February 2023

Programme Insights: Selected as one of 50 from 150 applicants during 26-day intensive selection phase. Project-based approach developing technical and interpersonal skills to match labour market demands.

Bachelor in Applied Mathematics

Faculty of Sciences, Lisbon University; GPA: 18/20

Lisbon, Portugal

September 2018 - June 2019

Key Courses: Programming I: 20, Programming II: 19, Operational Research: 19

Programme Insights: Top-ranking student performance led to pursuing Instituto Superior Técnico's more intensive and specialised Mathematics degree.

INDEPENDENT LEARNING & CERTIFICATIONS

Deep Learning & MLOps Specialisations

DeepLearning.AI & Google Certified 1*, 2*; Duration: 160h

May 2023 - September 2023

Courses: Neural Networks; CNNs; Sequence Models; Hyperparameter Tuning; ML Production; Data Lifecycle. Instructed by Andrew Ng and Robert Crowe.

Azure AI Engineer and Data Scientist Associate

Microsoft Certified 1*, 2*; Duration: 120h

December 2022 - January 2023

Exams AI-102 and DP-100: Proficiency in designing and implementing AI and Data Science solutions on Azure.

LLM Short Courses

DeepLearning.AI & OpenAI & LangChain

August 2023 - November 2023

Courses: ChatGPT API; Prompt Engineering; LangChain Development; Agents. Instructed by Andrew Ng, Harrison Chase, and Isa Fulford.

PERSONAL ACTIVITIES

Football Player: Playing since age 5 with consistent track record as team captain. Recently captained KTH's team to international competition in Rome (2024 November).

- Competed in the Portuguese National Championship (ages 15-17) with Atlético Clube Marinhense.
- Twice achieved District Champion title in 2015 and 2018.

Marathons Runner: Since 2021, completed 10 half marathons and 2 full marathons (Seville 2024, Stockholm 2025). Running has enhanced mental resilience and focus on sustained efforts towards success.

- Personal best times - Marathon (42.2km): 3h 34m 27s; Half Marathon (21.1km): 1h 32m 42s; 10km: 40m 07s

Political Involvement: Finalist in the Portuguese Youth Parliament competition in 2015 and 2018, demonstrating early commitment to societal change through active participation in national political discourse.

LANGUAGES

Fluent: Portuguese (Native); English (C1/7.5 - IELTS); Spanish (conversational, ~C1).

Basic Knowledge: Swedish (currently improving, ~A2); French (family-taught, ~A2).

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